



# **#Acquaviva Consulting GmbH**

Real Estate and Hospitality Solutions

## **Company Profile**





#1

## Real Estate and Hospitality Experts

A deep knowledge of the Hospitality Field and years of experience in Architecture guarantee a unique and exclusive vision in the industry.

To enhance the potential of each project we are involved in, we provide **value-added solutions** that fulfill clients' requirements and expectations.

#1

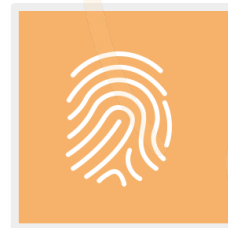
## Our Approach

Established as a blend of diverse educational backgrounds and environments, **Acquaviva Consulting GmbH serves as a hub where financial, commercial, and technical competencies converge**, enriching and complementing each other.

**A holistic and integrated approach** is essential for building a **successful and sustainable business**, grounded in a clear long-term vision and strategy.



Development  
Services



Value-Added  
Solutions



Architectural  
Support

## #2

### Where we are active

Our extensive and well-established network allows us to be actively present in **Switzerland, our primary operational hub**, and also in Italy upon specific mandates.

**Having strategically built a dynamic and competent team in both countries**, we are well-equipped to provide comprehensive assistance and advisory services throughout the entire project life cycle.

City



Leisure



Switzerland + Italy



Main and secondary cities



Top leisure destinations

## #2

### Our Extensive Network

We collaborate closely with **key players in the sector**, leveraging our extensive network as needed. Our network includes:

- Institutional and Private Investors
- Funds and Family Offices
- Developers and General Contractors
- Hotel and Senior-Living Operators



### #3

## Development Services

Ensuring a broad spectrum of knowledge and competences, we develop a tailored strategy aligned with your principles and vision. Acting as an extension of your enterprise, **we implement services and enhance workforce capabilities.**



**Asset Sourcing and Market Analysis:** This phase identifies potential real estate investments and analyzes market trends to maximize returns and inform decisions.



**Portfolio Optimization:** This phase involves analyzing and optimizing assets of property owners to maximize value, improve performance, and reduce risk.



**Asset Positioning:** This strategic phase involves evaluating market conditions to strategically identify the right product for optimal value-added creation.



**Operator Selection Process:** This crucial phase involves methodically evaluating and choosing the right operators to ensure sustainable income generation.



**Investor and JV search:** This phase focuses on identifying suitable investors and partners to optimize project funding, growth, success, and sustainability.





#4

## Architectural Support

Having built an **in-house technical team** with architectural and engineering competencies, we are able to provide prompt and professional assistance.

With our **knowledge of local regulations**, we ensure the optimization of resources and time



**Preliminary Project - Initial Space Planning:** This phase optimizes the building based on operator requirements, ensuring functionality and efficiency from the start.



**Construction Cost Estimation:** This phase involves calculating the projected costs for a building conversion or a new built, in order to ensure budget adherence.



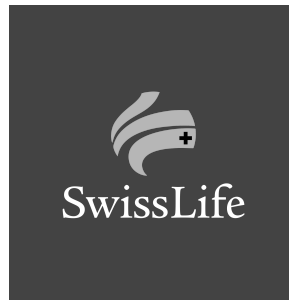
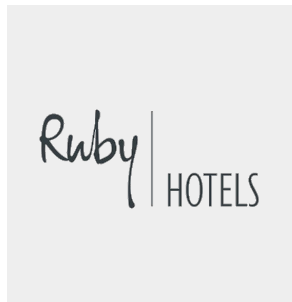
**Construction Permit Submission:** This phase involves preparing and submitting necessary documents to the authorities, ensuring compliance with local regulations and codes.



**Technical Due Diligence:** This phase involves thoroughly assessing the property to ensure the project's compliance with all relevant local regulations and laws.

## #5 Some of Our Partners

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## Alessandro Acquaviva

Dipl. Ing. Architect (qualified architect)



Coming from an architectural education, since 2017 was in charge of enterprises as a CEO with the scope to consult Investors and Hotel Operators in the Hospitality sector. His versatility in personality and languages confers him the capacity to work in different environments and cultures



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